

Message Text

UNCLASSIFIED

PAGE 01 STUTTG 00639 150943Z

ACTION COME-00

INFO OCT-01 EUR-12 EB-08 ISO-00 /021 W

-----151035Z 087638 /10

R 150830Z APR 77

FM AMCONSUL STUTTGART

TO SECSTATE WASHDC 3511

UNCLAS STUTTGART 639

FOR COMMERCE/DIBA ATTN: OFFICE OF EXPORT DEVELOPMENT

E. O. 11652: N/A

TAGS: BTRA GW

SUBJ: FOREIGN BUYER PROGRAM: MR. ALFONS SCHMIDLE OF ECKERT
AND GRAF OHG VISITING SUMMER CONSUMER ELECTRONICS SHOW
IN CHICAGO, JUNE 5-6, '77

REF: 74 STATE A-3692

CONGEN WAS NOTIFIED THAT MR. ALFONS SCHMIDLE, SALES MANAGER
OF ECKERT AND GRAF OHG, D-7703 RIELASINGEN 1, IS PLANNING
PURCHASING TRIP TO US, INCLUDING VISIT TO SUMMER CONSUMER
ELECTRONICS SHOW IN CHICAGO. IN ORDER THAT HIS VISIT RE-
CEIVES PROMOTION UNDER THE FOREIGN BUYER PROGRAM, FOLLOWING
DATA IS SUBMITTED:

- 1) NAME, COMPANY AND TITLE: ALFONS SCHMIDLE, SALES MANAGER
OF ECKERT AND GRAF OHG, SCHUBERTSTR. 8, D-7703 RIELASINGEN 1,
A LARGE DISTRIBUTOR OF ELECTRIC AND ELECTRONIC CONSUMER
PRODUCTS (STAFF 20, ANNUAL SALES DM 20 MILLION).
- 2) REASON FOR VISIT: CONTACT WHOLESALERS/DISTRIBUTORS DEALING
IN ELECTRIC AND ELECTRONIC CONSUMER PRODUCTS AND VISIT SUM-
MER CONSUMER ELECTRONICS SHOW
- 3) DESCRIPTION OF MERCHANDISE SOUGHT: CONSUMER ELECTRIC AND
ELECTRONIC PRODUCTS, AUDIO-VISUAL EQUIPMENT, PRODUCTS SIMILAR
TO THOSE PRODUCED BY SHURE, OR LOUDSPEAKER BOXES, SUCH AS
PRODUCED BY BOSE CORP.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STUTTG 00639 150943Z

- 4) POTENTIAL PURCHASES: APPROXIMATELY US \$100,000-200,000
PER ORDER

- 5) ITINERARY: DEPART FROM GERMANY MAY 30, 1977 AND RETURN TO
GERMANY JUNE 6 OR 7, 1977 - NO FIXED SCHEDULE YET, BUT PLANS
TO VISIT CONSUMER ELECTRONICS SHOW CHICAGO JUNE 5 AND 6.

- 6) ACTION REQUESTED: ARRANGE APPROPRIATE CONTACTS AND
APPOINTMENTS FOR MR. SCHMIDLE. INFORM CONGEN STUTTGART OF

PROPOSED SCHEDULE FOR CONFIRMATION BY MR. SCHMIDLE. FURNISH
WHATEVER INFORMATION MATERIAL, CATALOG, EXHIBITOR LIST ETC.
AVAILABLE ON ELECTRONIC SHOW CHICAGO.
JENKINS

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 15-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STUTT00639
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770131-0529
Format: TEL
From: STUTTGART
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770451/aaaabsah.tel
Line Count: 66
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 93d398a4-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 74 STATE A-3692
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 07-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2789321
Secure: OPEN
Status: NATIVE
Subject: FOREIGN BUYER PROGRAM: MR. ALFONS SCHMIDLE OF ECKERT AND GRAF OHG VISITING SUMMER CONSUMER ELECTRONICS SHOW IN CHICAGO, JUNE 5-6, '77
TAGS: BTRA, GE, (SCHMIDLE, ALFONS)
To: STATE
Type: TE
vdkgvkey: odb://SAS/SAS.dbo.SAS_Docs/93d398a4-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009